

Notes

Be in the right place at the right time. Luck helps, however, you can improve your luck by being where musicians are performing.

Your success is based on your practice.... study... and concept...along with your knowledge of the business of

**music.... and your interaction
with people.**

**Though big business is our
ultimate employer.... music....
and our performances....are
the engine that keeps the
business alive.**

**People buy value,. and people
buy a whole,. well- rounded
person in the long run.**

**Your value is what creates
your opportunities.**

**Everything requires a plan.
You must write your plan for
success on paper.**

**In this modern environment....
the general public is more
inclined to buy..... a “name”
performer.**

**An aim in life is the only thing
worth finding, and it's not to
be found in foreign lands,
but in the heart itself.**

.....Robert Louis Stevenson

**Success is largely a matter of
tactful and harmonious
negotiation with other people.**

.....Napoleon Hill

**Learn the success stories of
your trade.**

.....Jim Rohn

**The saddest aspect of life
now, is that science gathers
information faster than
society gathers wisdom.**

.....Issac Asimov

**Music is too large for any of us
to capture it all, even the
geniuses.**

**Focusing on not making a
mistake raises the odds of it
happening, we seem to attract
what our attention is on.**

.....Dan Jacobs

**The first sound after silence,
should be your best.**

.....Arnold Jacobs